

Assembly Committee on Libraries and Education Technology

Annual Budget Oversight Hearing on funding of libraries in New York
State for fiscal year 2017-2018

To review the impact and effectiveness of funding of libraries in New
York State including funding for library construction and allocation of
State Aid to libraries

January 10, 2018

Robert Hubsher
Executive Director
Ramapo Catskill Library System



Access to knowledge is the superb, the supreme act of truly great civilizations. Of all the institutions that purport to do this, free libraries stand virtually alone in accomplishing this mission.

Toni Morrison

A library is not a luxury but one of the necessities of life.

Henry Ward Beecher

In the twenty-first century the ability of people to achieve their full potential depends on access to high quality education and a superior information infrastructure. **Libraries are an integral part of the education and information infrastructure and a key component of a successful New York State (NYS).**

We must assure that our children are provided an exceptional education, adults have access to continuing education and everyone is able to access the information they need to achieve their educational goals, improve their quality of life, succeed in their jobs, start or expand their businesses, create new art, services, or goods and support their innovation in science and technology.

According to the *US News Best States Rankings*, NYS ranks as the third-largest economy in the nation, but it is ranked 15th for higher education and 23rd for K to 12 education, although we are 12th among all states based on the number of gold and silver medal high schools and we are ranked 17th for internet access.

I am the Executive Director of the Ramapo Catskill Library System (RCLS) a Public Library System, serving 47 member libraries in a region that spans nearly 2,500 square miles. As such I will focus my comments on RCLS.

In NYS there are 23 Public Library Systems – 16 Cooperative, like RCLS, four (4) Federated (Buffalo & Erie, Clinton-Essex-Franklin, Monroe and Onondaga) and three (3) Consolidated Systems, the libraries in NYC. A comparison of the types of library systems can be found at:

<http://www.nysl.nysed.gov/libdev/libs/libtypes.htm>

State Aid funding formulas are defined in Education Law, with the current formulas established 27 years ago (1990). In 2011 an Article 7 bill amended Education Law 273 (12) to make permanent Supplementary Aid which represented a 7.88% increase in State Aid to libraries and library systems.

In 1990 a loaf of white bread cost \$1.29 (2017 = \$1.98), milk was \$2.15 (2017 = \$3.16), a postage stamp was \$0.25 (2017 = \$0.49), gas was \$1.08 per gallon (2017 = \$2.59) and electricity cost \$0.081 per KWH (2017 = \$0.137). According to the US Bureau of Labor Statistics, total inflation from January 1990 to October 2017 is 93.61%.

In addition, more than \$118 million in contemplated statutory State Aid to libraries and library systems has been withheld since FY2007-2008.

Just over 90% of all State Aid for libraries goes to Library Systems. Those funds are used to leverage consolidated and cooperative purchasing and services to reduce the cost of local operations.

As a result of the action of the Legislature to restore the \$4 million cut proposed by the Governor for the FY2017-2018 State Budget for Library Aid, funding for libraries and library systems remained at the same level as in FY2016-2017. This level of funding is below the funding received eight (8) years ago (FY2009/2010) and is 6.8% below Education Law formulas.

In order to deal with capped and subsequently reduced funding from the State, over the last 18 years RCLS has been required to reduce staffing by 20%, eliminate programs and services and introduce a member library service fee to offset revenue shortfalls. This service fee comes from the funding stream of our member libraries via the library taxes assessed against local property owners.

As a result of flat State Aid in FY 2017-2018, RCLS was forced to increase the member library service fee for FY2018.

Over the last 58 years RCLS has been offering consolidated and cooperative services to our member libraries that help them meet local needs, while keeping local expenditures down.

Attached to this testimony is a document that shows the return on investment (ROI), the value of the services we provide to our members for every dollar spent. This ROI is based on a very conservative calculation and shows that we provide \$4.47 in value for every dollar spent on all of our services, except automation, where the value is \$3.14 for every dollar spent.

Also attached to this testimony is a document that provides a snapshot of services provided by RCLS in 2016. This document also includes a statement of RCLS Values, Vision, Mission and Goals for 2017 to 2021.

Libraries make a difference in people's lives. Library systems are models of cooperative and consolidated services. Library systems support the work of libraries and help to reduce local tax expenditures, while maintaining high quality services.

Libraries and library systems need your continuing support!

We understand that the economy of the State requires prudent spending; we ask that State Aid to libraries is treated in the same manner as Aid to schools.

Let us work together, as the Governor has asked to “improve student achievement,” “increase parent and family engagement,” “help high-need and low-wealth communities” and “manage educational funding and costs” by supporting State Aid to libraries. Another initiative of the Governor is to encourage cooperation, collaboration and shared services, which are integral for the economic well-being of the State and will help to lower the taxes of residents. Public library systems have been cooperating, collaborating and offering shared services for nearly 60 years. We have yet to be recognized for our on-going efforts to reduce local costs, while promoting service excellence at libraries state-wide. Libraries enable people through programs and services that empower them to reach the fullest of their potential.

Please work with us so that together we can continue to make a difference!

A FEW LINKS TO ARTICLES ABOUT THE VALUE OF LIBRARIES

Does the digital world need libraries? (September 4, 2017)

<https://blog.mozilla.org/internetcitizen/2017/09/04/libraries/>

Most Americans – especially Millennials – say libraries can help them find reliable, trustworthy information (August 30, 2017)

<http://www.pewresearch.org/fact-tank/2017/08/30/most-americans-especially-millennials-say-libraries-can-help-them-find-reliable-trustworthy-information/>

Creators Discuss the Importance of Libraries in Promoting Literacy (July 20, 2017)

<https://www.bleedingcool.com/2017/07/20/creators-talk-libraries-literacy-sdcc/>

Millennials are the most likely generation of Americans to use public libraries (June 21, 2017)

<http://www.pewresearch.org/fact-tank/2017/06/21/millennials-are-the-most-likely-generation-of-americans-to-use-public-libraries/>

The State of America's Libraries 2017: A Report from the American Library Association (April 5, 2017)

<http://www.ala.org/news/sites/ala.org.news/files/content/State-of-Americas-Libraries-Report-2017.pdf>

School Libraries: Leading the Way into the Future (April 4, 2017)

<https://blog.schoollibraryconnection.com/2017/04/04/school-libraries-leading-the-way-into-the-future/>

How public libraries help build healthy communities (March 20, 2017)
<https://www.brookings.edu/blog/up-front/2017/03/30/how-public-libraries-help-build-healthy-communities/>

7 Reasons Libraries Are Essential, Now More Than Ever (March 20, 2017)
<https://www.bustle.com/p/7-reasons-libraries-are-essential-now-more-than-ever-43901>

The Importance of Libraries in Communities (February 3, 2017)
<http://www.altmuslimah.com/2017/02/importance-libraries-communities/>

The Library's Role in a "Post-truth," "Fake News" Era (January, 5, 2017)
<http://www.proquest.com/blog/pqblog/2017/The-librarys-role-in-a-post-truth-fake-news-era.html>

Libraries serve wide range of purposes and people, some homeless (December 1, 2016)
<http://www.startribune.com/libraries-serve-wide-range-of-purposes-and-people-some-homeless/404135976/>

Smartphones Can't Replace Libraries (November 11, 2016)
<https://www.insidehighered.com/views/2016/11/10/why-academic-libraries-arent-just-expensive-vanity-projects-essay>

Will Librarians Be The Overseers Of The Information Age? (October 3, 2016)
<http://www.edcircuit.com/will-librarians-be-the-overseers-of-the-information-age/>

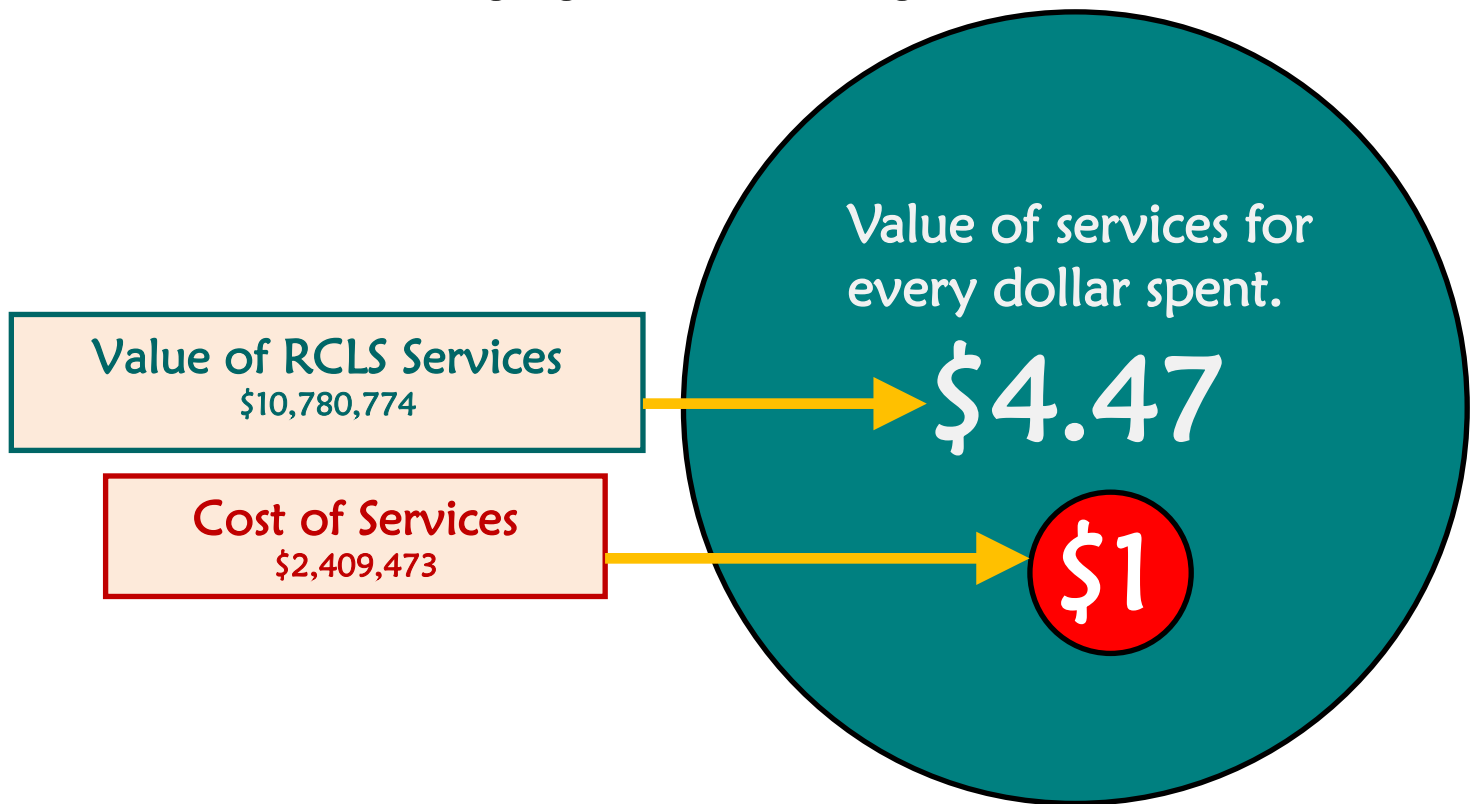


2017 RETURN ON INVESTMENT (ROI) FOR SERVICES PROVIDED BY RAMAPO CATSKILL LIBRARY SYSTEM

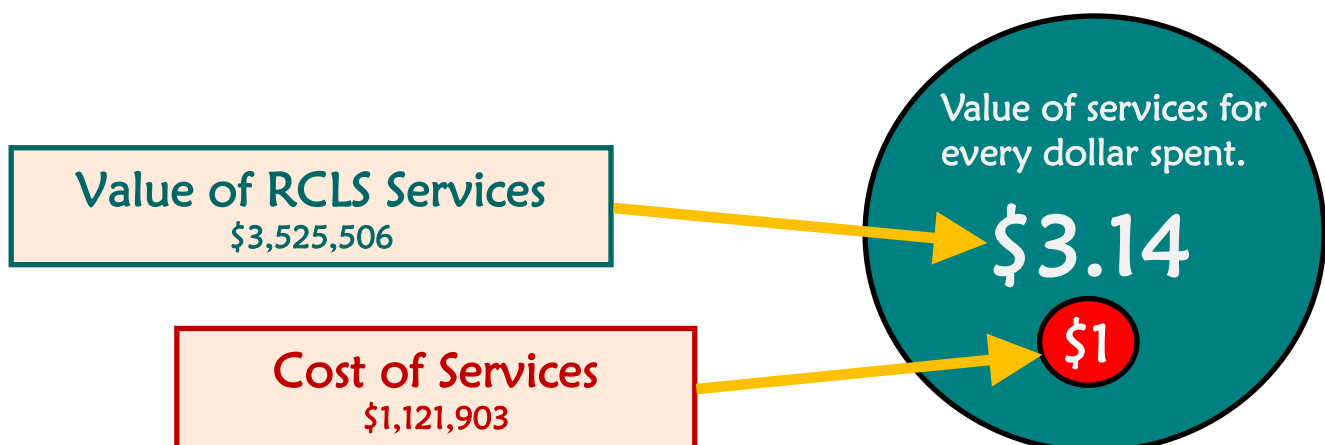
MONETARY VALUE OF SERVICES FOR EVERY DOLLAR SPENT

Calculations are based on statistics for 2016 and the 2017 approved Operating Budget

RCLS Services - Continuing Education, Consulting, Cataloging, Delivery, Digital Content



Automated Network Services (ANSER)



Value of RCLS Services:

Continuing Education	\$ 127,820
Consulting Contacts (excluding automation)	\$ 321,780
Cataloging	\$ 388,002
Delivery Services	\$8,595,589
Digital Content	\$1,347,583

Grand total value of services **\$10,780,774**

RCLS Revenue:

Basic State Aid	\$ 2,030,310
Central Library Aid	\$ 307,433
Revenue from member library service fees	\$ 71,730

Total revenue **\$ 2,409,473**

RETURN ON INVESTMENT (ROI)

Value of services	\$10,780,774
Total revenue	\$ 2,409,473

Return in value to member libraries for every dollar of revenue **\$4.47**

Value of Automated Network Services (ANSER):

Average annual cost of ILS maintenance costs amortized over five (5) years (based on SirsiDynix quotations)	\$1,779,316
Wages & Benefits for staff to configure and maintain ILS @ \$20.86/hr for 35 hour work-week for 46 libraries	\$1,746,190

Grand total value of ANSER **\$3,525,506**

Member library ANSER Fees: **\$1,121,903**

RETURN ON INVESTMENT (ROI)

Value of services	\$ 3,525,506
ANSER fees	\$ 1,121,903

Return in value to member libraries for every dollar of revenue **\$3.14**

A detailed breakdown of how the value of RCLS services was calculated is available upon request.

RAMAPO CATSKILL LIBRARY SYSTEM



RCLS staff responded to

16,756

requests for information
and assistance

 in person

 by phone

 by e-mail

RCLS secured

\$182,289

in E-Rate rebates to reduce
telecommunication costs for
member libraries

A decorative border made of small icons of US dollar bills, arranged in a rectangular frame around the central text.

RCLS transported

3,384,090

items between and
among member libraries

A decorative border made of small icons of delivery trucks, arranged in a rectangular frame around the central text.

100

Continuing education
sessions attended by

1,826

member library staff
and trustees

An icon representing a group of people, with several black silhouettes of figures standing together.

\$820,142

Construction Aid
funding awarded
to member
libraries for
Building projects

An image of a yellow plastic toolbox filled with various tools, including a hammer, wrench, screwdriver, and saw.

\$282,687

of RCLS
Central Library
funds spent
on digital
content & other
electronic resources

A diagram showing a central purple circle connected to several smaller icons representing digital content, such as books, a globe, and a folder.

RCLS VALUES

Working with member libraries we accept responsibility for improving service at the local and system level.

- We are dedicated to ensure that people of all ages throughout our service area have equitable access to all library services.
- We are committed to provide consolidated services and to work cooperatively with our members to support service excellence at the local level in the most cost effective manner.
- We treat all member libraries with equity and fairness.
- We communicate openly and effectively with all member libraries staff and trustees.
- We have a Board of Trustees committed to maintaining a strong, efficient and cost effective organization focused on our members' needs.
- We maintain a staff team who are innovative, proactive and empowered to respond to member libraries' needs.
- We maintain a work environment that promotes and encourages respect and trust for each other.
- We encourage participation, support continuing education and foster the creativity of our staff.
- We encourage employees to take pride in and ownership of all RCLS policies and services.
- We continuously review and evaluate of our services and operations in our effort to achieve excellence.

RCLS VISION

We offer services that are an integral component in the capacity of our member libraries to advance the education of their residents, contribute to the economic development and quality of life in their communities, in the most cost effective manner.

RCLS MISSION STATEMENT

We deliver high-quality, cost-effective consolidated and cooperative services to support member libraries in meeting the needs of their communities.

RCLS GOALS 2017 – 2021

1. Coordinated Services

Offer a clearly defined set of cost effective consolidated and coordinated services designed to enhance local library achievement and maximize the value of local funds expended.

2. Technology

Enhance and maintain existing automation services and assist member libraries in implementing emerging technologies to improve library service and cooperation.

3. Resource Sharing

Coordinate Central Library and System activities to provide a broad range of services and online resources to support equity of access for all residents.

4. Training

Provide opportunities to member libraries' staff, directors and trustees for the training and skills development needed to support excellent library service and encourage participation in training opportunities to the fullest extent.

5. Advocacy

Actively work to increase awareness about the value and importance of library services and help strengthen member libraries in their advocacy efforts.

6. Communication

Maintain and promote effective means of communications with and among member libraries to ensure accountability and cooperation.

7. Organizational Environment

Maintain an organizational environment that allows RCLS to be responsive and accountable to member libraries.

RCLS MEMBER LIBRARIES

Albert Wisner Public Library

1 McFarland Drive, Warwick 10990 - 986-1047

Blauvelt Free Library

541 Western Highway 10913 - 359-2811

Chester Public Library

1784 Kings Highway 10918 - 469-4252

Cornwall Public Library

395 Hudson Street 12518 - 534-8282

Cragsmoor Free Library

355 Cragsmoor Road 12420 - 647-4611

Daniel Pierce Library

328 Main Street, Grahamsville 12740 - 985-7233

Ellenville Public Library & Museum

40 Center Street 12428 - 647-5530

Ethelbert B. Crawford Public Library

479 Broadway, Monticello 12701 - 794-4660

Fallsburg Library

12 Railroad Plaza, South Fallsburg 12779

436-6067

Finkelstein Memorial Library

24 Chestnut Street, Spring Valley 10977 - 352-5700

Florida Public Library

4 Cohen Circle 10921 - 651-7659

Gardiner Library

133 Farmers Turnpike 12525 - 255-1255

Goshen Public Library and Historical Society

203 Main Street 10924 - 294-6606

Greenwood Lake Public Library

79 Waterstone Road 10925 - 477-8377

Haverstraw King's Daughters Public Library

10 West Ramapo Road, Garnerville 10923

786-3800

Highland Falls Library

298 Main Street 10928 - 446-3113

Josephine-Louise Public Library

5 Scofield Street, Walden 12586 - 778-7621

Liberty Public Library

189 North Main Street 12754 - 292-6070

Livingston Manor Free Library

92 Main Street 12758 - 439-5440

Mamakating Library

128 Sullivan Street, Wurtsboro 12790 - 888-8004

Moffat Library Of Washingtonville

3348 Route 208, Building 2, Suite 2,

Campbell Hall 10916 - 496-5483

Monroe Free Library

44 Millpond Parkway 10950 - 783-4411

Montgomery Free Library

133 Clinton Street 12549 - 457-5616

Nanuet Public Library

149 Church Street, 10954 - 623-4281

New City Free Library

220 North Main Street 10956 - 634-4997

Newburgh Free Library

124 Grand Street 12550 - 563-3600

Nyack Library

59 South Broadway 10960 - 358-3370

Orangeburg Library

20 South Greenbush Road 10962 - 359-2244

Palisades Free Library

19 Closter Road 10964 - 359-0136

Pearl River Public Library

80 Franklin Avenue 10965 - 735-4084

Piermont Library District

25 Flywheel Park West 10968 - 359-4595

Pine Bush Area Public Library District

223-227 Maple Avenue 12566 - 744-3375

Port Jervis Free Library

138 Pike Street 12771 - 856-7313

Roscoe Free Library

85 Highland Avenue 12776 - 607-498-5574

Rose Memorial Library Association

79 East Main Street, Stony Point 10980 - 786-2100

Sloatsburg Public Library

1 Liberty Rock Road 10974 - 753-2001

Suffern Free Library

210 Lafayette Avenue 10901 - 357-1237

Sunshine Hall Free Library

14 Proctor Road, Eldred 12732 - 557-6258

Tappan Library

93 Main Street 10983 - 359-3877

Thrall Public Library District of Middletown and Wallkill

11-19 Depot Street 10940 - 341-5454

Tomkins Cove Public Library

419 Liberty Drive North 10986 - 786-3060

Tuxedo Park Library

227 Route 17 10987 - 351-2207

Valley Cottage Free Library

110 Route 303 10989 - 268-7700

Wallkill Public Library

7 Bona Ventura Avenue 12589 - 895-3707

West Nyack Free Library

65 Strawtown Road 10994 - 358-6081

Western Sullivan Public Library

19 Center Street, Jeffersonville 12748 - 482-4350

Woodbury Public Library

16 County Route 105, Highland Mills 10930

928-6162

Area code 845 unless otherwise indicated



RAMAPO CATSKILL LIBRARY SYSTEM

Automated Network Service (ANSER)
Capital Reserve Fund - 10 Year Projection
PC Replacement Reserve - 10 year Projection



*Serving Public Libraries in Orange, Rockland, Sullivan and
southern Ulster counties since 1959*

619 Route 17M
Middletown, NY 10940-4395
845-243-3747
FAX 845-243-3739



Ramapo Catskill Library System
Capital Reserve Fund - Automation
10 Year Projections
02/21/17

	Purchase Year	Purchase Price	Life Cycle	Acquisition Year	Estimated Cost	Annual Fees		Notes	Actual 2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027
Central Site	2011	237,720	5	2018	261,492	52,298	+10%	roll to 2018 per John	\$ -	\$ 209,194	\$ 261,490	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Hardware & ILS	2018	261,492	5	2023	287,641	57,528	+10%	(incl equalogics for in house)	-	-	-	57,528	115,056	172,584	230,112	287,640	-	-	-	-
	2023	287,641	5	2028	316,405	63,281	+10%		-	-	-	-	-	-	-	-	63,281	126,562	189,843	253,124
Software	2011	156,926	10	2021	400,000	40,000		Estimate from 2011 price quotes	-	240,000	280,000	320,000	360,000	400,000	-	-	-	-	-	-
SirsiDynix	2021	400,000	10	2031	440,000	44,000	+10%		-	-	-	-	-	-	44,000	88,000	132,000	176,000	220,000	264,000
Servers	Powerful		1 unit every three years		13,000	4,333			9,094	4,333	8,667	13,000	4,333	8,667	13,000	4,333	8,667	13,000	4,333	8,667
Uninterruptible Power Supply	2011	22,114	12	2023	24,325	2,027	+10%		-	12,162	14,189	16,216	18,243	20,270	22,297	26,757	2,453	4,906	7,359	9,812
Dell Networking Switch	2015	740	6	2020	814	136	+10%		-	407	543	678	-	-	-	-	-	-	-	-
	2021	814	6	2026	895	149	+10%		-	-	-	-	814	149	298	448	597	746	895	-
	2027	895	6	2033	985	164	+10%		-	-	-	-	-	-	-	-	-	-	-	164
Routers for each Library building	remote	130,973	6	2020	144,070	24,012	+10%		-	72,035	96,047	120,059	144,070	-	-	-	-	-	-	-
2-5600's, 10-3600's	2020	144,070	6	2026	158,477	26,413	+10%		-	-	-	-	-	26,413	52,826	79,239	105,652	132,064	158,477	-
42-220's	2026	158,477	6	2033	174,325	29,054	+10%		-	-	-	-	-	-	-	-	-	-	-	29,054
in-house	2008	7,023	6	2016	13,000	2,167			-	-	-	-	-	-	-	-	-	-	-	-
#3825								note: 2008 purchase incl in Firewall package actual cost after trade-in \$7,023.50 - TC revised cost 12/31/11	-	-	-	-	-	-	-	-	-	-	-	-
	2017	13,000	6	2022	14,300	2,383	+10%		-	2,383	4,767	7,150	9,533	11,917	14,300	-	-	-	-	-
	2022	14,300	6	2028	15,730	2,622	+10%		-	-	-	-	-	-	-	2,622	5,243	7,865	10,487	13,108
3 Equalogics Backup Units - Net Disaster Recovery only, 1 @ HA2 & 2 @ RCLS	2012	43,410	4	2017	47,751	11,938	+10%	12/14/15, JS - 1 unit has	368	-	-	-	-	-	-	-	-	-	-	-
	2017	47,751	4	2020	52,526	13,132	+10%	M/A till 2017 & 2 other will	-	8,754	26,264	52,526	-	-	-	-	-	-	-	-
	2020	52,226	4	2024	57,779	14,445	+10%	extend M/A 2 yrs till 2019.	-	-	-	-	14,445	28,890	43,334	57,779	-	-	-	-
	2024	57,779	4	2028	63,557	15,889	+10%		-	-	-	-	-	-	-	-	15,889	31,778	47,668	63,557
APC Backup at HA2	2014	723	5	2019	795	159	+10%		-	477	636	795	-	-	-	-	-	-	-	-
	2019	795	5	2024	875	175	+10%		-	-	-	-	175	350	525	700	875	-	-	-
	2024	875	5	2029	962	192	+10%		-	-	-	-	-	-	-	-	-	192	385	577
Air Conditioner - Liebert System	2013	35,600	12	2025	39,160	3,263	+10%		-	13,053	16,317	19,580	22,843	26,107	29,370	32,633	35,897	39,160	-	-
	2025	39,160	12	2037	43,076	3,590	+10%		-	-	-	-	-	-	-	-	-	-	3,590	7,179
Air Conditioner - Back-up Mitsubishi	2014	8,482	12	2026	9,330	778	+10%		-	2,333	3,110	3,888	4,665	5,443	6,220	6,998	7,775	8,553	9,330	10,108
Vehicle	2006	17,970	10	2016	25,000	2,500			21,043	2,500	5,000	7,500	10,000	12,500	15,000	17,500	20,000	22,500	25,000	2,500
Generator	2006	15,513	20	2026	25,000	1,250			-	13,750	15,000	16,250	17,500	18,750	20,000	21,250	22,500	23,750	25,000	1,250
Cost for Multi-Year Subscriptions (per attached 10 year schedule)								Added in FY 2015	110,508	55,360	14,490	72,960	66,730	10,790	131,440	67,730	18,920	84,700	82,270	13,960
								Funds required to meet commitments	141,013	636,742	746,519	708,130	788,408	742,828	622,723	693,628	439,748	671,777	784,637	677,061
								Less amount to be expended during year	(141,013)	(55,360)	(275,980)	(139,281)	(211,614)	(410,790)	(158,740)	(439,906)	(19,795)	(136,860)	(291,643)	(63,557)
								Estimated Fund Balance required at end of each year	\$ -	\$ 581,382	\$ 470,539	\$ 568,849	\$ 576,794	\$ 332,038	\$ 463,983	\$ 253,722	\$ 419,953	\$ 534,917	\$ 492,994	\$ 613,504
								Fund Balance at the Beginning of the year	\$ 1,181,317	\$ 1,166,210	\$ 1,245,542	\$ 1,103,862	\$ 1,098,381	\$ 1,020,566	\$ 743,276	\$ 717,136	\$ 409,730	\$ 521,335	\$ 516,275	\$ 356,433
								Estimated interest revenue	3,989	4,000	4,300	3,800	3,800	3,500	2,600	2,500	1,400	1,800	1,800	1,200
								Revenue from Member Libraries	121,917	130,692	130,000	130,000	130,000	130,000	130,000	130,000	130,000	130,000	130,000	130,000
								Transfer to Capital Fund from Unallocated Fund Balance	-	-	-	-	-	-	-	-	-	-	-	-
								Amount to be expended during year	(141,013)	(55,360)	(275,980)	(139,281)	(211,614)	(410,790)	(158,740)	(439,906)	(19,795)	(136,860)	(291,643)	(63,557)
								Fund Balance at the end of the year	1,166,210	1,245,542	1,103,862	1,098,381	1,020,566	743,276	717,136	409,730	521,335	516,275	356,433	424,076
								Estimated excess/(shortage) of Fund Balance	\$ 584,828	\$ 664,160	\$ 633,323	\$ 529,532	\$ 443,772	\$ 411,238	\$ 253,154	\$ 156,008	\$ 101,382	\$ (18,642)	\$ (136,562)	\$ (189,428)



Ramapo Catskill Library System
PC Replacement Fund - Automation
10 Year Projections
02/21/17

Purchase Year	Replacement Year	# of PC Replaced	Budgeted Cost	Actual	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027
2011-12	2016	129	-	\$	(88,681)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
2012-13	2017	146	-													
2013-14	2018	112	-													
2014-15	2019	129	-													
2015-16	2020	163	-													
2016-17	2021	135	-													
2017-18	2022	119	-													
2018-19	2023	144	-													
2019-20	2024	153	-													
2020-21	2025	113	-													
2021-22	2026	133	-													
2022-23	2027	151	-													
		1,498	\$ -													
Estimated cost of PC replacements				\$	(88,681)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

Fund Balance at the beginning of year	\$ 278,819	\$ 281,231	\$ 386,481	\$ 491,481	\$ 596,481	\$ 701,481	\$ 806,481	\$ 911,481	\$ 1,016,481	\$ 1,121,481	\$ 1,226,481	\$ 1,331,481
Revenue from Member Libraries	91,093	105,250	105,000	105,000	105,000	105,000	105,000	105,000	105,000	105,000	105,000	105,000
Estimated cost of PC replacements	(88,681)	-	-	-	-	-	-	-	-	-	-	-
PC Replacement Fund at end of year	\$ 281,231	\$ 386,481	\$ 491,481	\$ 596,481	\$ 701,481	\$ 806,481	\$ 911,481	\$ 1,016,481	\$ 1,121,481	\$ 1,226,481	\$ 1,331,481	\$ 1,436,481

of PCs that could be purchased with Fund Balance #DIV/0! #DIV/0! #DIV/0! #DIV/0! #DIV/0! #DIV/0! #DIV/0! #DIV/0! #DIV/0! #DIV/0! #DIV/0! #DIV/0!

Actual

From Ryans's 07/18/16 PC Replacement Schedule

01/01/13 Pricing per PC = \$ 748.83
 07/22/13 Pricing per PC = \$ 732.90
 08/01/14 Pricing per PC = \$ 738.00
 06/26/15 Pricing per PC = \$ 681.38
 08/04/16 Pricing per PC = \$ 720.00

Year	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	Total
2015	23	39	28	38	128
2016	34	39	28	28	129
2017	38	39	38	31	146
2018	27	17	31	37	112
2019	34	31	37	27	129
2020	49	37	39	38	163
2021	39	38	31	27	135
2022	17	31	37	34	119
2023	31	37	27	49	144
2024	37	39	38	39	153
2025	38	31	27	17	113
2026	31	37	34	31	133
2027	37	27	49	38	151

1,498

Note:

Initial Laptop & Tablet purchased from PC Fund and will be reimbursed at year end. \$1,600 is in 2016 Actual and in Revenue from member libraries for a net \$0 effect.

NOTES

Actual # of PC's on 12/10/16 = 569 Per ANSER Fee for Workstations
 Revenue = \$185 yr. x 569 PC's = \$ 105,265 PC Replacement per Schedule C & ANSER Fee for Workstations

Budgeted cost of a PC = \$ 725 Per Schedule C
 Replacement cost is for CPU only - no monitors.